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Austrade’s report on consortia

Consortia opportunities and pathways for Australian SMEs delivering education and training services

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Victorian TAFE Mining, Oil and Gas Consortium
Recent collaborative project

- Project to deliver the Australian Awards short course in OH&S for the gas sector in East Indonesia

- Two weeks in Australia + pre and post workshops in Indonesia

- 25 academics and public servants

- Over 70% very satisfied
Austrade’s Consortium continuum

Consortia Initiated Mid-2015

1. Commit to a consortium approach
2. Identify international opportunities and partners
3. Analyse opportunity feasibility
4. Respond to the opportunity
5. Formalise the consortium structure
6. Deliver to the opportunity
7. Review outcomes and adjust approach as necessary

Grow

Manage

Project specific

Leader, Focused & Collaborative

Bid Nov. 2016

Consortium Team
Collaboration model

• Effectively utilised collective expertise of the consortium members

• Combined with external training specialists

• Leveraged relationships with industry (site access, knowledge & presenters)

• Shared access to specialist support services
Reflections

• Success

• Challenges

• Questions
TAFE Victoria Consortium
TAFE Victoria Indonesia pilot resources

• PEOPLE
  • Manager TAFE Offshore (based in Melbourne)
  • Director TAFE Victoria (based in Indonesia)
  • TAFE Offshore working group

INTELLIGENCE
• Go to Market Strategy for Indonesia

ACTIVITES
• Education mission to Jakarta and Bandung  (26 – 31 August 2018)
Follow up activities

• Opportunities documented by Victorian government staff

• De-brief and prioritisation workshop convened by Victorian Government

• Governance structure finalised

• Project plans developed