Abizer Merchant
Director, India & Sri Lanka

Examples of opportunities realised outside course delivery - Working with the Indian institutions and the private sector on education and skilling

CRICOS Number 00002J
• International rankings

• India as an education destination for South Asian, Middle East and African countries

• Demand for higher education in India versus supply

• A focus on taught programs rather than research degrees

• Alignment with India’s national priorities
Examples of academic engagement in India by Australian providers

• Indian Institutes of Technology (IIT’s) and research collaborations

• Australia India Institute, New Delhi

• Multiple partnerships built around research capacity for their Indian partners

• Macquarie MD program and the Apollo Hospitals, Hyderabad

• School engagement & teacher training
SPARK
(Scheme for promotion of academic and research collaboration)

• Aimed at improving the research ecosystem at India’s Higher Ed institutions

• A$80m over 2 years. Funding per project ranges from $100,000 to $200,000

• 25 countries identified

• Foreign partner needs to be in QS top 500 or top 200 discipline ranking

• Priority areas are science, technology, humanities and social sciences
• Quality of graduates and their work ready skills

• Over a million entering the workforce every month

• Corporates invest heavily in training at the entry point

• Large MNC’s have moved their R&D hubs to India
Examples of corporate engagement in India by Australian providers

• Internships and projects
• NCP funded programs
• Indian corporates in Australia
• Future ready skills – Macquarie Global MBA
• Corporate training with the Indian banking sector