



**Australian International
Education Conference**
15 - 18 October 2019
Perth Convention and
Exhibition Centre

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IN Focus: NEPAL

Institution Perspective

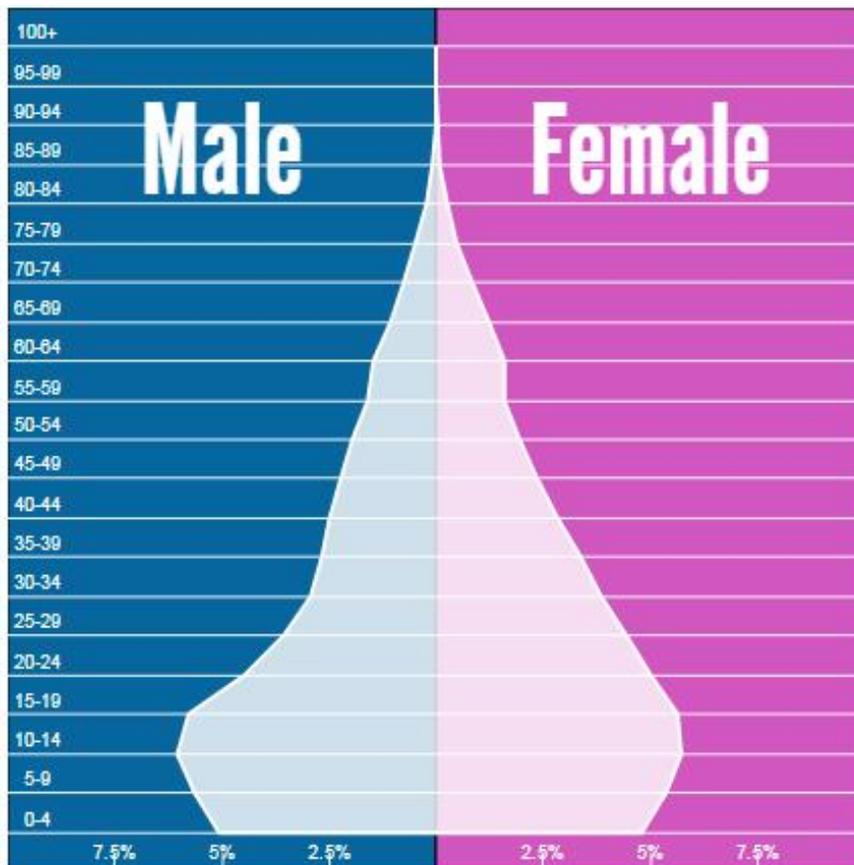
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Macquarie International, Macquarie University



- GDP Growth (7.5%) – highest in South Asia
- Democratic Government (2008: republic state from monarchy)
- Country brand: Himalayan, tourism friendly people, hard worker
- Growing middle class; middle income country by 2030
- Literacy rate: 92% (15-24 years)
- Within the South Asian region
- On arrival entry visa for Nepal

Country Highlights – Institution Perspective



Population: 29 million (approx.)

Over 50% is under 25 years

Country Highlights – Institution Perspective



- Motivation for higher education
- Strong demand for quality
- Positive towards study abroad
- Australia is preferred study destination
- Prestige and career focus
- Lack of quality institutions to absorb the eligible students

Country Highlights – Institution Perspective



- Australian High Commission, Austrade support
- Good number of experienced agents
- Hospitable people and welcoming institutions
- Good number of qualified students
- Study abroad bank loan facility
- 50,412 Nepalese students (August 2019)
- 90% share is among the 3 states: 65% NSW, 17% VIC, 8% QLD
- Streamline visa process for AL1, AL2 institutions

Challenges

- Filtering Genuine Temporary Entrant (GTE)
- Possibility of fraudulent documentation
- Country Visa Assessment Level 3
- Retention rate for continuing students
- Selection of right agents

Admission Requirements



- Foundation: Year 12 (2.0 GPA), GCE O Level
- Diploma: Year 12 (2.8 GPA), GCE A Level (6)
- Undergraduate: Year 12 (3.0, 3.2, 3.6), GCE A Level, IB Diploma
- Postgraduate: CGPA, NOOSR List
- Higher Degree Research: Master of Research equivalent

- More than 2 packages/CoEs
- More than 1-year study/work experience gap
- Less than 6 in IELTS; more than 10 weeks ELICOS package
- Having less than 1-year marriage
- Visa refusal for any country
- High volume payment received into the sponsor's bank account

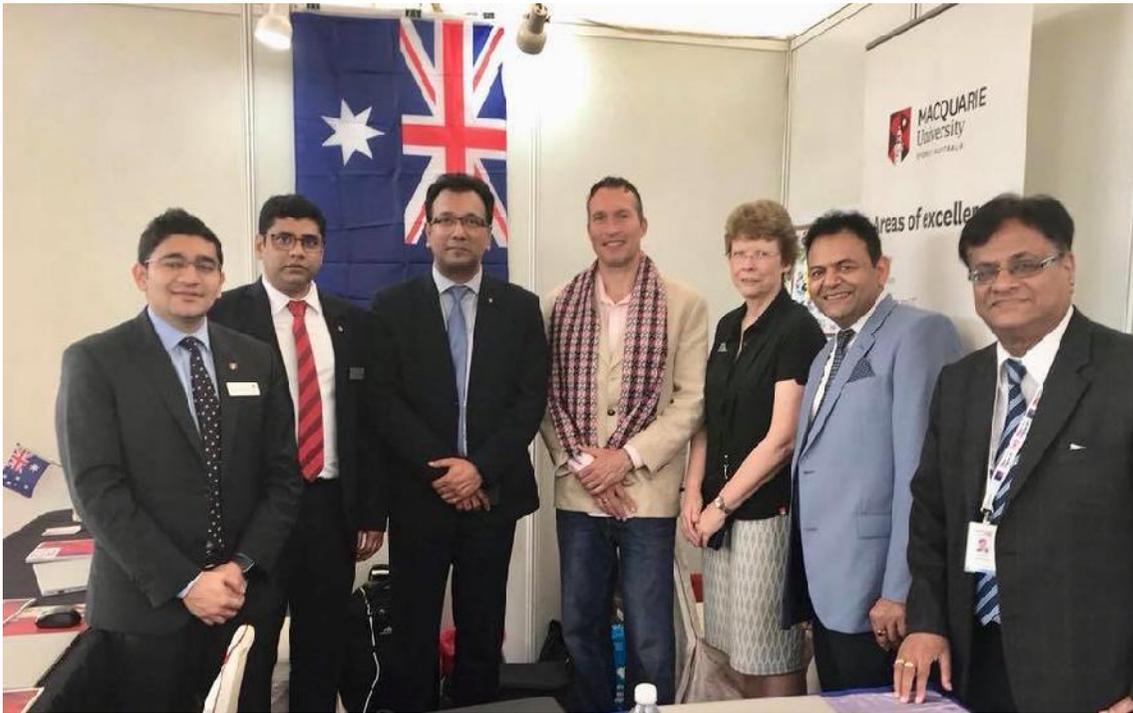
In-country Branding Activities



- Regular visits, long term relationship
- Austrade, DHA, Australia Award
- Govt. and corporate linkages
- Alumni engagement – networking programs, newsletter
- Digital marketing activities
- Institutional engagements – schools and Universities

In-country Branding Activities

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H.E. Mr Peter Budd, Australian Ambassador to Nepal

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- Selection of agents: EEE (Ethical, Experience, Exposure)
- Training and regular updates
- Listening to their need
- Maintain relationship
- Prompt response

Students Support Services



- Pre-departure
- Orientation (security, swimming)
- Academic orientation
- Study skills and numeracy centre
- Buddy/mentor program, Peer Assisted Learning
- My Legal Mate App (employment, housing, disputes and assault)
- Career guidance

Macquarie University Nepalese Students' Association

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- Focus on quality students and manage country risk index
- Enhance the students experience
- Manage affordable accommodation
- Opportunity in career focused part time work
- Adequate employment during PSW visa period

Moving Forward

Student Visa **Granted**: Nepal (Offshore) 31 August 2019

Sector	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20 to 31 August 2019
Foreign Affairs or Defence Sector		13	11	8	15	50	36	51	75	89	47	94	88	62	18
Higher Education Sector	317	1,329	1,570	1,012	436	413	684	1,706	4,803	3,559	4,931	8,551	10,034	9,361	1,312
Independent ELICOS Sector	<5	12	14	5		<5	<5			<5	<5	<5	<5	<5	
Non-Award Sector	5	8	8	<5		<5	<5	<5	<5	<5	<5	10	20	6	<5
Postgraduate Research Sector	12	18	27	20	15	24	22	38	53	36	45	72	89	84	13
Schools Sector	<5	6	10	17	13	<5	10	6	<5	13	13	18	24	13	
Vocational Education and Training Sector	441	2,696	4,914	6,627	614	116	29	16	18	101	604	2,135	5,386	5,654	123
Total	777	4,082	6,554	7,691	1,093	609	787	1,820	4,956	3,803	5,644	10,882	15,642	15,181	1,470

Source: <https://data.gov.au/dataset/student-visas>

Moving Forward

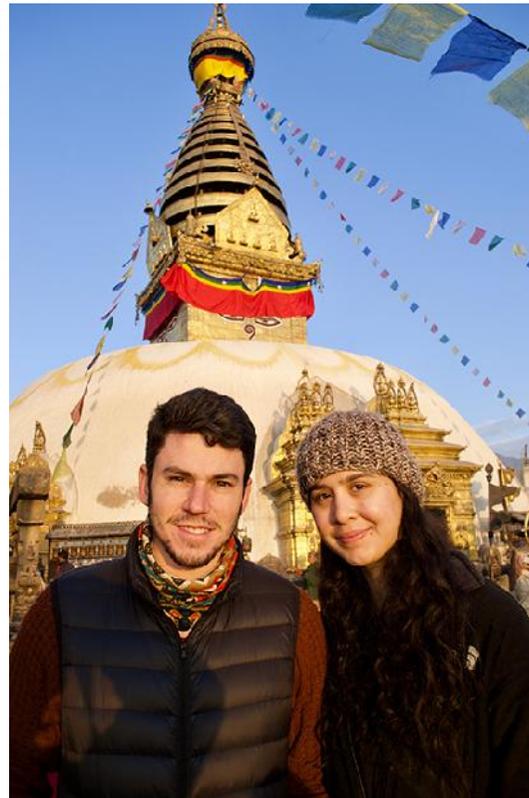
Student Visa Grant Rates: Nepal (Offshore) 31 August 2019

Sector	2019-20 to 31														
	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	August 2019
Foreign Affairs or Defence Sector	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Higher Education Sector	88.1%	96.2%	95.5%	84.8%	62.1%	76.9%	48.5%	75.9%	96.6%	89.5%	88.1%	93.1%	92.3%	88.6%	69.3%
Independent ELICOS Sector	50.0%	48.0%	24.1%	29.4%	0.0%	25.0%	42.9%	0.0%	0.0%	16.7%	14.3%	25.0%	10.0%	20.0%	0.0%
Non-Award Sector	100.0%	100.0%	72.7%	33.3%	0.0%	50.0%	60.0%	100.0%	75.0%	80.0%	100.0%	100.0%	95.2%	100.0%	100.0%
Postgraduate Research Sector	100.0%	100.0%	96.4%	95.2%	100.0%	100.0%	95.7%	97.4%	98.1%	100.0%	97.8%	96.0%	98.9%	98.8%	100.0%
Schools Sector	25.0%	100.0%	100.0%	73.9%	28.3%	66.7%	55.6%	54.5%	57.1%	65.0%	59.1%	31.6%	38.7%	25.0%	0.0%
Vocational Education and Training Sector	89.3%	95.6%	91.3%	78.7%	33.2%	44.3%	19.3%	20.8%	39.1%	45.7%	59.9%	55.9%	69.0%	52.4%	26.8%
	88.6%	95.6%	91.7%	79.3%	41.5%	68.7%	47.7%	74.8%	96.1%	87.3%	83.9%	82.1%	82.6%	70.4%	61.5%

Source: <https://data.gov.au/dataset/student-visas>

Success Stories – Macquarie Students in Nepal

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- **New Colombo Plan**
- **PACE International**

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Success Stories - Alumni

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- **Raj Man Shrestha, IT Manager, TAFE**
- **Shristy Bhattarai, Asst. Manager - ANZ, Alfa Beta Education, Nepal**
- **Bikhyat Sherchan, National Trust for Nature Conservation (NTNC), Nepal**
- **Pallavi Manandhar, Project Coordinator, Macquarie University**

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THANK YOU!



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