

JIMMY PHAM - a recipe for life success

KNOW ONE TEACH ONE

LIVE - LEARN - GROW - LOVE
 education is life changing

- CHALLENGES**
- CURRENTLY \$ NOT SUSTAINABLE
 - SOCIAL ENTERPRISE has been a DIRTY WORD
 - CLOSELY WATCHED by the GOVERNMENT
 - LIMITED HEALTH/GOV'T RESOURCES.

IT'S MORE THAN TEACHING HOW TO FISH... IT'S REVOLUTION-IZING the WHOLE INDUSTRY!

1996 RETURNED to VIETNAM for the first TIME...

WHERE I MET & ATE with SOME STREET KIDS... I DECIDED to BE the CHANGE I WANTED TO SEE.

THE WALK THAT CHANGED MY LIFE.

WE NEED JOBS

HAND UP, NOT HAND OUT

WE INVEST in OUR KIDS

\$15K RIGOROUS RECRUITMENT PROCESS =

90% RETENTION

100% JOB PLACEMENT

AGE 16-22

DISADVANTAGED, AT-RISK, DISENGAGED, TRAFFICKED...

KOTO

- ACCREDITED HOSPITALITY TRAINING
- ENGLISH
- LIFE SKILLS

SANDWICHES

I WANTED to BUILD a FAMILY for THESE KIDS

allow them a childhood

TODAY ^200 KIDS

To CONNECT WITH COMMUNITY

THE NEW industry...

- TRAINING RUN by ALUMNI
- DIVERSIFY
- CONNECT KIDS to INTERNATIONAL COMMUNITY through PLACEMENT

HUONG DANG

I GREW UP in a SMALL VILLAGE...
... I ALWAYS WANTED to be a **TEACHER**.

THE DREAM

TO CREATE HOSPITALITY PROFESSIONALS at ALL LEVELS, AND to

scale

... BUT WHEN MY MUM GOT SICK, I HAD to GIVE UP SCHOOL; MOVE to HANOI for WORK.

I WENT from WORKING on the STREETS, to 5 STAR HOTELS...

... THEN BACK to KOTO to "TEACH ONE", BEFORE coming TO AUSTRALIA to STUDY

I REALISED my VALUE!

THESE PEOPLE BECAME my family

THEN...

I FOUND **KOTO**. AND my LIFE **changed**

I WANTED to GO BACK to SCHOOL. FOR 2 YEARS, I WENT to SCHOOL at NIGHT, and COOKED; SOLD STICKY RICE in the DAY. I SLEPT 2HRS A NIGHT, UNDER a STAIRWELL.

IT'S ABOUT MORE THAN the **DEGREE**. IT'S ABOUT **SELF WORTH**, and **CONNECTING; PARTNERING** with **EACH OTHER**.