

WHY THIRD PARTY PROVIDERS

- Growing Enrolments / Limited Resources

Primary Considerations

- Cost Benefits
- Quality Programming
- Risk Management
- Sustainability

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COST BENEFITS

- University core business
- Hidden costs
- HR: Hiring, training, managing staff
- Managing growth: more students = more staff
- Opportunity Cost: University / Faculty



QUALITY PROGRAMMING

- Program Diversity
- Offer choice – location, price, academics, long, short, intern, volunteer, study
- Talk with your students – know what they want
- Speak with mobility specialists – TPP's
- TPP's can design / implement new programs or Universities can access existing TPP programs
- Faculty can focus on quality T&L
- Improved experiences – for Students and Faculty



RISK MANAGEMENT

- How well does your institution manage the risk of mobility?
- What is the risk to the University brand?
- How important is the safety and well being of the student and Faculty?
- Are Faculty properly trained to manage programs abroad?

THIRD PARTY PROVIDERS

- Trained staff on the ground - 24/7 support to students and staff
- Risk Management Plan
- Invest in long term programs / relationships / site visits / staff training
- No requirement to send University staff



SUSTAINABILITY

- The funding scramble
- Limited resources
- Short vs. long term programming vision
- Faculty and off the shelf programming
- Greater cost efficiencies
- Better recruitment potential
- Ongoing review and improvement



WHY THIRD PARTY PROVIDERS - SUMMARY

Primary Considerations

- Growing Enrolments / Limited Resources
- Cost Benefits (HR / Scalability)
- Quality Programming
- Risk Management
- Sustainability
- University Policy

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